

2020 ADVERTISING PLANNER

## OUR BRAND



#### CLASSIC DESIGN

Our magazines feature the most compelling photography and design in the tourism industry. Readers regularly tell us they keep them and refer to them often for travel planning ideas.



#### **COMPELLING STORIES**

Our professional writers and editors travel throughout the United States and around the world to craft travel articles that are rich, informative and entertaining. Our readers trust us because we don't compromise on editorial content.



#### INSTANT ACCESS

Our magazine websites are crafted with beauty and simplicity to match our print standards, and our series of e-newsletter and customized email products ensures you can get your message in front of our readers whenever you want.



#### PERSONAL ENCOUNTERS

We have spent years building personal relationships with influential travel planners, and our exclusive OnSite familiarization program brings the most qualified travel buyers in the industry to your destination.



#### ENDURING PARTNERSHIPS

We have decades-long publishing partnerships with some of the most well respected organizations in tourism, including The Group Travel Family and Travel South USA. The Myrtle Beach CVB, Ohio Has It, Travel Alliance Partners and others trust us to publish their magazines as well.

### MEET THE SALES TEAM



#### DIRECTOR OF SALES & MAREKTING

KELLY TYNER

kelly@grouptravelleader.com

#### ACCOUNT MANAGER

**KYLE ANDERSON** 

kyle@grouptravelleader.com kyle@smallmarketmeetings.com

ACCOUNT MANAGER

**DANIEL JEAN-LOUIS** 

daniel@grouptravelleader.com





# **PRINT**









## **Print Advertising**

See Editorial Calendar

## **Special Sections**

Kentucky Tourism Georgia Tourism

### **Custom Content**

1 Page Features

3 Page Features

4 Page Features

## **High Impact Units**

Bellyband • Barn Door

Gatefold • Insert

and More.....

### **MAGAZINE TITLES**

PUBLISHED BY
THE GROUP TRAVEL LEADER, INC.
PIONEER PUBLISHING, INC.

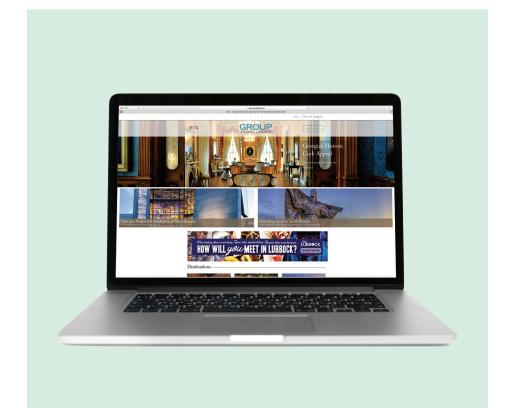






# **DIGITAL**

Get exposure for your brand on our family of websites and industry-leading e-newslettters. You can also reach our audience directly with a dedicated e-blast.



GROUP

## WEBSITE BANNER ADS

You can purchase a Banner Ad on any of our four websites for 3, 6, 9 or 12 months.

LEADERBOARD 1200 x 250 pixels

SIDE BANNER 250 x 250 pixels

## E-NEWSLETTER SPONSORED ARTICLE

You can purchase a sponsored e-newsletter article post by sending us four photos and up to 400 words about a featured tour or product.

Your article will also be featured on our website.

## E-NEWSLETTER BANNER ADS

LEADERBOARD 700 x 100 pixels

SIDE BANNER 300 x 250 pixels

## DEDICATED E-BLAST

We can email your customized HTML promotion to all of our niche markets. Target any specific buyer group with your sales message.



**GROUP TRAVEL MINUTE** — Bi-monthly

SELECT TRAVELER MINUTE — Monthly

FAITH TRAVEL MINUTE — Monthly

MEETINGS AT A GLANCE — Bi-monthly



Our magazines, your message!

Los Angeles, Nashville and Atlanta. Jeni's icc creams are all about local and organic; her company celebrates diversity through its hir



### YOUR DESTINATION NEVER LOOKED BETTER

Ighlight your destination or experience with an article by a professional travel writer! With our custom content series, you can have your own article of up to four pages in any of our magazines. Our professional travel writer will work with you to develop a story showcasing the activities, attractions and accolades you want our readers to know about. Then our art director uses your photos to create a visually stunning magazine layout that is sure to drive leads and reader engagement. In addition to running in the print magazine, your Custom Content article will also appear in that month's e-newsletter and will appear on our website for one year. The package also includes a 300 x 250 pixel banner ad in our e-newsletter.

### 1 Page Features



### 3 Page Features

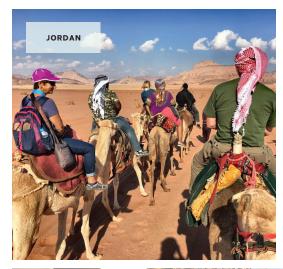


### 4 Page Features



# ONSITE FAM EVENTS

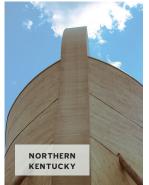
#### Host qualified travel or meeting planners in your destination!





















Host qualified travel or meeting planners in your destination by working with us on one of our popular events! Numerous destinations have already hosted our exciting OnSite fam tours. We promote each event, invite our readers, assist you with planning and attend the event to produce social media buzz and extensive editorial coverage in our magazine and e-newsletter.

An OnSite Fam Event offers a year's worth of publicity in print and online. These events are designed to unite your industry or members in an overall effort that produces excitement leading up to, during and after the event. Your exposure lasts for months and yields massive media results from onsite interaction with travel planners who attend.



# **CUSTOM PUBLISHING**

Let Us Create a Custom Magazine for You!

If you represent a region, state, organization or similar group that would benefit from our publishing expertise, contact our sales team today. We do all the work! We'll meet with you to develop the editorial content, we'll create the sales plan and materials, and we'll deliver an unparalleled product on your deadline. Contact any of our clients for a recommendation—they'll confirm our commitment to delivering your magazine on schedule and exceeding all your expectations.

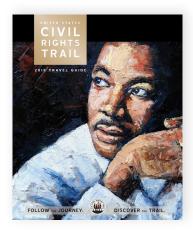
Call today to see how easily we can do one for you! **888.253.0455** 

TRAVEL SOUTH
TOUR PLANNER



U.S. CIVIL RIGHTS TRAIL

TRAVEL GUIDE



OHIO HAS IT!

GROUP TRAVEL GUIDE



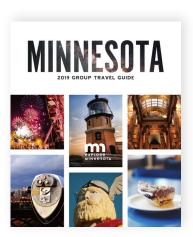
KENTUCKY HORSE PARK

MAGAZINE



MINNESOTA

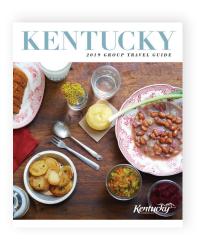
GROUP TRAVEL GUIDE



MYRTLE BEACH
HOLIDAY & STUDENT GUIDES

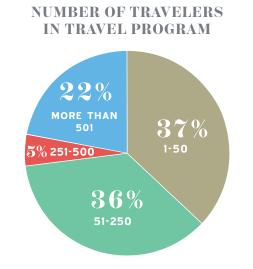


KENTUCKY TOURISM
GROUP TRAVEL GUIDE

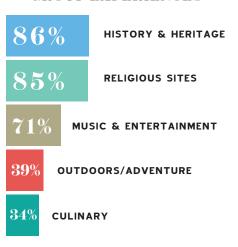


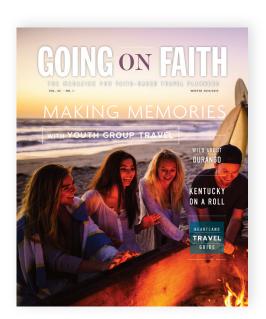
### READER PROFILE

Going On Faith is the national magazine for faith-based planners and serves as the official magazine of the Going On Faith Conference. It is mailed four times a year to more than 6,000 qualified travel directors for churches, synagogues and other religious groups and to tour operators who serve this market. These religious travel programs serve youth, boomer and mature adult groups.



#### **GROUP EXPERIENCES**





### **GROSS ADVERTISING RATES**

	1X	Annual Contract (4 ads)	
Full Page, Color	2,310	7,600 total *	
2/3 Page, Color	1,785	5,900 total *	
Half Page, Color	1,470	4,800 total *	
1/3 Page, Color	1,040	3,400 total *	
1/6 Page, Color	685	2,200 total *	
		*an 18% total savings over standard pricing	

For Ad Dimensions and Specs See Back Cover

#### INSERTS/CUSTOM PRINTING

Your preprinted inserts can be polybagged with Going On Faith and mailed for as little as 50¢/piece. Regional buys are also available. Call for a quote.

### PRINT DEADLINES

SPRING: Space: Feb. 1 — Materials: Feb. 5

**SUMMER: Space:** May 1 — Materials: May 5

FALL: Space: Aug. 1 — Materials: Aug. 5

WINTER: Space: Nov 1 — Materials: Nov 5



# 2020 EDITORIAL CALENDAR



IN EVERY ISSUE: • Industry Update • Travel Tips • Conference Connection

ion • Holy Land & the World

	CITY FEATURE	STATE FEATURE	SPECIAL INTEREST	TRAVEL STOP	RETREAT VENUE	SPECIAL SECTION
SPRING	Washington D.C.	Indiana	Music & Entertainment	Art Cities	Sunstream Retreat Center, Ogden, IA	The South
SUMMER	Dallas Suburbs	North Carolina	Museums	Beaches	Eagle Rock Retreat Center, Eagle Rock, MO	NE/Mid Atlantic
FALL	Plymouth, MA	Tennessee	Christmas	Theme Parks	Pine Creek Retreat Center, Gore, VA	The Southwest
WINTER	Central Kentucky	Oklahoma	History	Military Museums	National 4-H Conference Center, Chevy Chase, MD	The Heartland



## AD DIMENSIONS









**FULL PAGE** 

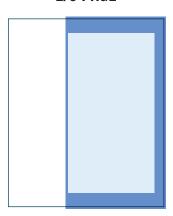
Safety Margin \*

**Trim:** 9"X 10.875" **Bleed:** 9.25" X 11.125"

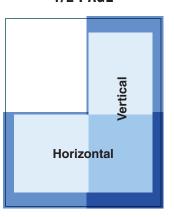
**Live Area:** 8.5" X 10.375"

\* All photos and text need to stay inside the Trim by 1/4"

**2/3 PAGE** 



No Bleed: 5" X 9.25" **Trim:** 5.675"X 10.875" Bleed: 5.925"X 11.125" 1/2 PAGE



Horizontal No Bleed: 8"X 4.5" Trim: 9"X 5.3438" Bleed: 9.25" X 5.5938"

Vertical No Bleed: 3.9" X 9.25"

**Trim:** 4.575"X 10.875" **Bleed:** 4.825"X 11.125" 1/3 PAGE

**Box** 

Box No Bleed: 5" X 4.5"

Vertical **No Bleed:** 2.5" X 9.25"

**Trim:** 3.175" X 10.875" **Bleed:** 3.425" X 11.125" 1/6 PAGE

No Bleed: 2.5" X 4.5"

AD SPECIFICATIONS

FILE PDF x1 prefered

**FORMATS** ipg, EPS, TIF or PDF accepted

COLOR **CMYK** 

**IMAGES** All images should be 300 dpi CMYK

> **IMPORTANT:** Be certain that all PMS and RGB colors have been converted to process color in all files. Ads received with unacceptable colors will be converted by our production staff.

This conversion may change the color appearance.

**FONTS** 

**SENDING AD** 

All fonts embedded or converted to paths, outlines, boxes. We print with 150 lines per inch.

LINESCREEN

To submit your ad, you may share a PDF via Dropbox or other file sharing

progarm or you may email it to one of the following addresses:

production@grouptravelleader.com • production@selecttraveler.com production@goingonfaith.com • production@smallmarketmeetings.com